

# The Language Group Bridges the Communication Gap for Businesses Worldwide

- Reduced the manual payments workload from hours of monthly data entry to a few keystrokes
- Reduced payment runs from four times a month to one
- Eliminated the need to add staff to support a rapidly growing list of contractors

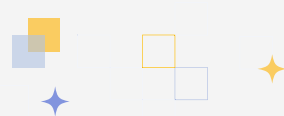
The Language Group is a leading provider of translation and interpreting services to organizations around the world. The award-winning company offers onsite, over-the-phone, and virtual interpreting services, as well as document translation and localization, language fluency assessments, and interpreter training programs.



**200+**  
Languages

## Software That Speaks Their Language

Among The Language Group's mission-critical services, the company's expert linguists and interpreters provide real-time interpretation in a variety of settings for a rapidly growing number of clients. To help facilitate this continued growth, the company needed the right technology.



We reached a point in our company's life where the smart move was to invest in technology to support our growth, and that included finding the right software to help streamline our most important operations.

**Giovanni Donatelli**  
Founder and CEO  
The Language Group

## Workflows Too Frustrating for Words

The Language Group's accounting team had manual processes for onboarding new contractors, processing payments, reconciling balance sheets, and generating 1099s. While this approach was manageable when the list of contractors was relatively small, it became highly disruptive to the department's operations when that number dramatically increased due to growth.

- Automate Manual Accounting Workflows
- Streamline Mass Payouts to Contractors
- Support Multiple Countries and Payment Methods
- Improve Payee Onboarding

## Becoming Fluent in Payments Automation

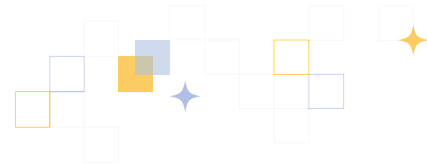
A key challenge for The Language Group's accounting team was managing contractor payments, which required four different software tools and manually copying data from one system to another. Complicating matters further, The Language Group hired more international interpreters and quickly found that many of their contractors' countries didn't accept PayPal, the company's default payment method. Tipalti's global payments solution was able to solve both of those problems.

**I spent hours each month making countless individual payments, recording them all in other apps, and reconciling the numbers. But with Tipalti now doing it all automatically, the whole thing takes just a few keystrokes and one journal entry. We're also now putting the power into our payees' hands, letting them choose how and where they get paid.**

Staff Accountant, The Language Group

## Improving Operations, Empowering Contractors

With Tipalti's global payments solution, The Language Group's accounting team was able to automate all aspects of the payments process—from automatically collecting new contractor information to issuing worldwide mass payouts. Tipalti's flexible payment options also let contractors choose their preferred payment method, helping the company pay contractors living in countries with specific requirements.



- Reduced Time Spent on Manually Inputting Data
- Automated Monthly Contractor Payouts
- Provided Payees with a Self-Service Hub
- Automated 1099 Form Collection and Achieved Tax Compliance

## From Micro to Macro Focus

The Language Group's objectives in implementing Tipalti were to free the accounting department from manual tasks to focus on more strategic initiatives and improve the experience for the company's payees. In addition to eliminating data-entry tasks and giving their accountants more time to work on high-value projects, the company is also pleased with how much they've empowered their payees.



**Our payees love Tipalti. They can log in to their portal to see when they've been paid. That matters because we're unique in the language business in that we pay net 30, and it's important to show our contractors that, yes, you're getting paid when your job is complete.**

Staff Accountant,  
The Language Group

## Bringing People and Organizations Together

The Language Group was founded to help people connect by overcoming language barriers. Today, the company is one of the fastest-growing language solutions providers in the world. Although the company has expanded to offer far more services than when it launched, The Language Group is still carrying out its original mission: to help people and businesses connect with confidence in any language, written or spoken.

Manage Mass Payments

SHOW ME HOW