

With Tipalti Accounts Payable, **Pro Football Hall of Fame** **Cuts Weeks Off Monthly Close**

Challenge: The Pro Football Hall of Fame's manual accounts payable processes caused significant monthly closing delays, errors, and strained vendor relationships.

Solution: Tipalti automated the Hall of Fame's accounts payable system, simplified workflows, and streamlined vendor onboarding.

Result: Tipalti helped the Hall of Fame speed up month-end closings and improved vendor satisfaction.

Pro Football Hall of Fame Overview:

- **Industry:** Nonprofit
- **Region:** US
- **Company Size:** 74 full-time
- **Tipalti Products Used:** [Accounts Payable](#)
- **Current ERP:** Sage 100

The Challenge: Manual Processes Cause Late Monthly Closing

Sitting proudly in Canton, OH, the Pro Football Hall of Fame keeps the spirit of football alive by honoring its legends and preserving the game's rich history. With over 300 events each year, it's a bustling destination for fans and players alike, who come to relive past glory and get a glimpse into the game's future.

Unfortunately, the organization's accounts payable system was stuck in the past, relying on clunky, manual processes. Every week, the team churned out 300 checks—a time-consuming grind that led to mistakes and pushed month-end closings back by months. It wasn't just inconvenient; it also caused delays in financial reporting, making it tough to give the board and management the info they needed on time. One team member's entire job was printing checks, leaving little room for anything else. Vendor relationships also took a hit, and it became clear the Hall of Fame needed to upgrade to something more efficient.

"Before Tipalti, we were processing 300 checks a week manually, which caused errors and delayed month-end closings by months."

MATT CLAPPER

VP of Finance
Pro Football Hall of Fame

The Solution: Seamless Implementation and Integration With Sage 100

The Hall of Fame turned things around by bringing Tipalti on board to handle accounts payable. Moving to a digital workflow meant fewer mistakes, quicker payments, and happier vendors all around. Tipalti's team made onboarding a breeze, helping to clean up vendor data and roll out a plan that fit the Hall's needs perfectly.

Not all AP automation solutions can work with Sage 100, but Tipalti was up to the task. A team of Tipalti integration experts and partners worked together to make sure everything fell into place. Now, the system runs like clockwork, with no more manual data-entry and smoother reporting.

"We were initially worried about vendor pushback during the transition, but the implementation process went smoothly. Tipalti's team helped us consolidate vendor information and create a tailored onboarding plan."

MATT CLAPPER

VP of Finance
Pro Football Hall of Fame

The Result: Leaner Operations and Happier Vendors

Switching to Tipalti completely changed how the Hall of Fame's accounting team works. With invoices now automated and processes digitized, month-end closings, which used to drag on for months, are now wrapped up by the 15th—no sweat.

Vendors also noticed the difference. Payments are faster, lost checks are no longer a problem, and vendor relationships have improved across the board. Streamlining its accounts payable process gave the Hall of Fame room to focus on what really matters: honoring football's past and looking ahead to its future.

"Tipalti has been a game-changer for closing the month. Digital approvals ensure invoices are entered correctly and on time, allowing us to manage previously insurmountable issues with ease."

MATT CLAPPER

VP of Finance
Pro Football Hall of Fame

